

## Initial Concept and Budgetary Phase

Working Closely with the customer prior to their developing a specification and/or RFQ

## Specification Development

Determining what the requirements and sequence of an assembly process.

## Proposal Development

Specifically Answering a Specification, Statement of Work and Formal Request for Quote piece by piece with individual Point by Point Specification Compliance or Clarifications (see attached).

**Order Received**

## Design Phase

ONExia's Project Team will begin Design on the machine beginning with the areas of technical concern for prototyping (if required).

## Prototyping Review

If any phases or aspects of the machine were deemed necessary for early phase prototyping, there may be a need for a review prior to Design Completion.

## Preliminary Design Reviews

Any interim design phases that may require customer review may be scheduled during the design phase.

## Design Completion

At this point the design for the machine is done. The Design is not fully detailed to the nuts and bolts level, but the 3D Model is complete to a point where the entire machine sequence can be reviewed step by step for its feasibility.

## Kick-Off to Meeting

### Introduction

Introduce the ONExia Project Team to the Customer's team

### Review

Review the Proposal and Concept and Customer's Statement of Work.

### Inspection

Site Inspection of the machine's final location – to determine any interferences or special limitations.

### Schedule

At the Kick Off meeting, a formal project schedule is presented to and reviewed with the customer.

### Acceptance Criteria

An initial Acceptance Criteria is developed based on the project and statement of work. This assures that at the end of a project, the machine acceptance will meet the expectations of the team involved.

### Technical Review

Identify areas of technical concern for possible prototyping.

### Samples

Ample parts for design, prototyping, bowl feeder selection, and machine programming will be obtained.

### End Result

Begin the design phase of the project.

## Design Review

A formal Design Review with the entire customer's team reviewing the following details of the project:

**3-D Model of the Machine**

**Panel Layout**

**Electrical Schematic**

**Machine Sequence**

**Software Screen Shots**

**Technical Aspects and Tooling**

**Prototyping Results**

**Safety Review**

**Final Acceptance Criteria**